SUPPLEMENTAL FINANCIAL REPORT

For the Quarter Ended March 31, 2024



FORWARD-LOOKING STATEMENTS



This presentation may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements are generally identifiable by use of forward-looking terminology such as "may," "will," "should," "potential," "intend," "expect," "seek," "anticipate," "estimate," "believe," "could," "project," "predict," "continue," "future" or other similar words or expressions. Forward-looking statements are not guarantees of performance and are based on certain assumptions, discuss future expectations, describe plans and strategies, contain projections of results of operations or of financial condition or state other forward-looking information. Such statements include, but are not limited to, those relating to the Company's ability to make distributions to its stockholders; its ability to retain its senior executives and other sufficient personnel to manage its business; its ability to realize substantial efficiencies as well as anticipated strategic and financial benefits of the internalization of the management function; the operating performance of the Company's investments; the Company's financing needs; the effects of its current strategies and investment activities; and its ability to effectively deploy capital. The Company's ability to predict results or the actual effect of plans or strategies is inherently uncertain. Although the Company believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions, the Company's actual results and performance could differ materially from those set forth in the information presented in the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2024.

Additional information about these and other factors can be found in Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2023, the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2024 as well as in the Company's other filings with the Securities and Exchange Commission.

The Company cautions investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. The Company is under no duty to update any of these forward-looking statements after the date of this presentation, nor to conform prior statements to actual results or revised expectations, and the Company does not intend to do so.

References to "we", "us", "our", the "Company" or "NorthStar Healthcare" refer to NorthStar Healthcare Income, Inc. and its subsidiaries unless the context specifically requires otherwise.

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Company Information

I. OUR INVESTMENTS



Our investments are categorized in the following reportable segments:

Direct Operating Investments - Properties operated pursuant to management agreements with managers, in which we own a controlling interest.

Direct Net Lease Investments - Properties operated under net leases with an operator, in which we own a controlling interest.

Unconsolidated Investments - Joint venture investments, in which we own a minority, non-controlling interest.

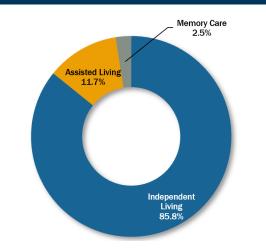
				Properties	s ⁽¹⁾			
Investment Type / Portfolio	Amount ⁽²⁾	ILF	ALF	MCF	Integrated Campus	Total	Primary Locations	Ownership Interest
Direct Operating Investments								
Winterfell	\$ 748,389	32	_	_		32	12 US States	100 %
Avamere	94,772	_	5	_	_	5	WA / OR	100 %
Aqua	85,124	2	1	1	_	4	TX / OH	97 %
Rochester ⁽³⁾	46,771	1	1	_		2	NY	97 %
Oak Cottage	18,730	_	_	1		1	CA	100 %
Subtotal	\$ 993,786	35	7	2		44		
Direct Net Lease Investments								
Arbors	\$ 98,315	_	4	_		4	NY	100 %
Total Direct Investments	\$1,092,101	35	11	2		48		
Unconsolidated Investments								
Trilogy ⁽⁴⁾	\$ 123,391	_	_	_	126	126	4 US States	23.8 %
Solstice	430	_	_	_		_		20 %
Total Unconsolidated Investments	\$ 123,821				126	126		
Total Investments	\$1,215,922	35	11	2	126	174		

I. OUR INVESTMENTS (CONT.)

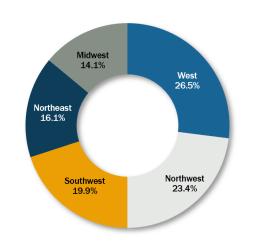


	As of March 31, 2024			Three Months Ended March 31, 2024				
Operator / Manager	Properties Managed	Units Under Mgmt ⁽¹⁾	Re	Total evenues ⁽²⁾	% of Total Revenues			
Direct Investments								
Solstice Senior Living ⁽³⁾	32	3,969	\$	33,695	69 %			
Watermark Retirement Communities ⁽⁴⁾	6	723		7,346	15 %			
Avamere Health Services	5	453		5,690	12 %			
Integral Senior Living	1	40		1,141	2 %			
Arcadia Management	4	564		_	— %			
Other ⁽⁵⁾				880	2 %			
Total Direct Investments	48	5,749	\$	48,752	100 %			
Unconsolidated Inv.								
Trilogy Management Services ⁽⁶⁾	126	14,376	\$	91,682	N/A			





Direct Operating Investments US Location



II. FINANCIAL UPDATE



Our Strategy

- Our primary objective is to maximize value and generate liquidity for shareholders. The key elements of our strategy include:
 - Grow the Operating Income Generated by Our Portfolio. We are focused on growing the NOI generated by our properties, through active portfolio management and selectively deploying capital expenditures to improve occupancy and resident rates while managing expenses, in an effort to enhance the overall value of our assets.
 - Pursue Disposition Opportunities that Maximize Value. We will pursue dispositions of assets and portfolios where we believe
 the disposition will achieve a desired return or strategic outcome, with the goal of maximizing value for shareholders overall.

Financial Results

- GAAP net loss in Q1 2024 totaled \$8.0M, as compared to \$14.0M in Q1 2023.
- Modified funds from operations increased to \$6.8M in Q1 2024, as compared to \$3.7M in Q1 2023.
- Same store NOI increased by \$1.4 million, to \$14.5 million in Q1 2024 as compared to \$13.1 million in Q1 2023.
 - Higher occupancy (+1.4%) and rates resulted in revenue growth that outpaced rising operating costs due to the impact of inflation.
- We did not recognize any rental income from the net lease portfolio in Q1 2024 or Q1 2023.
- Equity in earnings totaled \$1.0 million in Q1 2024 as compared to equity in losses of \$3.9 million in Q1 2023.
 - The improvement was primarily due to the investments sold in 2023, which were generating losses, as well as operational improvements at Trilogy JV.

Liquidity Summary

- As of March 31, 2024, we had \$81.0 million of unrestricted cash and \$788.8 million of consolidated asset-level borrowings outstanding (excluding the Rochester Sub-Portfolio Loan) which mature in 2025 and beyond.
 - In light of of current market conditions and with \$678.3 million of borrowings maturing in 2025, we believe it is prudent to take a conservative approach to our capital management. We require capital to fund operations, capital expenditures, and other important business uses, as well as to fund our debt service obligations and potentially to refinance indebtedness.
 - We do not anticipate resuming recurring distributions or our share repurchase program. Instead, the board of directors will evaluate special distributions in connection with any future sales and other realizations of investments on a case-by-case basis based on, among other factors, current and projected liquidity needs.

II. FINANCIAL UPDATE DIRECT OPERATING INVESTMENTS



	Units Under	Average Quarterly Occupancy						
Manager	Mgmt	Q1 2024	Q1 2023	Change				
Solstice Senior Living	3,969	89.1 %	86.7 %	2.4 %				
Watermark Retirement Communities ⁽¹⁾	723	86.3 %	88.4 %	(2.1)%				
Avamere Health Services	453	89.6 %	89.8 %	(0.2)%				
Integral Senior Living	40	76.4 %	93.7 %	(17.3)%				
Direct Operating Investments	5,185	88.7 %	87.3 %	1.4 %				

2024 15,555 13,790 3,461 12,296	\$	2023 15,555 13,579		Amount	% — %
13,790 3,461	\$	13,579		-	— %
3,461	\$	•		04.4	
,	\$			211	1.6 %
12,296		3,232	\$	229	7.1 %
	\$	11,850	\$	446	3.8 %
35,409		32,038		3,371	10.5 %
17				17	NA
47,722		43,888		3,834	8.7 %
15,603		14,956		647	4.3 %
3,279		3,029		250	8.3 %
2,524		2,329		195	8.4 %
3,505		2,972		533	17.9 %
2,356		2,547		(191)	(7.5) %
2,431		2,196		235	10.7 %
1,129		1,071		58	5.4 %
1,253		797		456	57.2 %
1,189		903		286	31.7 %
33,269		30,800		2,469	8.0 %
1/1/152	\$	13 088	\$	1 365	10.4 %
14,433	<u> </u>		Ψ_		
38	\$	684	\$	(646)	(94.4)%
	2,524 3,505 2,356 2,431 1,129 1,253 1,189 33,269	2,524 3,505 2,356 2,431 1,129 1,253 1,189 33,269	2,524 2,329 3,505 2,972 2,356 2,547 2,431 2,196 1,129 1,071 1,253 797 1,189 903 33,269 30,800	2,524 2,329 3,505 2,972 2,356 2,547 2,431 2,196 1,129 1,071 1,253 797 1,189 903 33,269 30,800	2,524 2,329 195 3,505 2,972 533 2,356 2,547 (191) 2,431 2,196 235 1,129 1,071 58 1,253 797 456 1,189 903 286

II. FINANCIAL UPDATE UNCONSOLIDATED INVESTMENTS



- As of March 31, 2024, our investment in the Trilogy joint venture is our most significant remaining unconsolidated investment.
- In November 2023, the Company entered into an agreement giving AHR the right to purchase the Company's ownership interests in Trilogy at any time prior to September 30, 2025, assuming AHR exercises all of its extension options and subject to satisfaction of certain closing conditions, for a purchase price ranging from \$240.5 million to up to \$260 million depending upon the purchase price consideration, timing of the closing and certain additional fees that AHR may pay us in the interim.
- The following table presents a summary of the Trilogy joint venture's financial results (dollars in thousands):

	Th	ree Months E	nded	March 31,	Increase (Decrease)			
		2024		2023		Amount	%	
Property and other revenues								
Total property and other revenues	\$	385,219	\$	354,421	\$	30,798	8.7 %	
Expenses								
Property operating expenses		342,532		321,016		21,516	6.7 %	
Interest expense		19,609		17,559		2,050	11.7 %	
Administrative, transaction & other		210		82		128	156.1 %	
Depreciation and amortization		16,600		17,559		(959)	(5.5)%	
Total expenses		378,951		356,216		22,735	6.4 %	
Other income (loss), net		(1,205)		(306)		(899)	293.8 %	
Other gains (losses)		(644)		785		(1,429)	(182.0)%	
Net income (loss)	\$	4,419	\$	(1,316)	\$	5,735	(435.8)%	
Our ownership %		23.8 %		23.4 %				
Equity in earnings (losses)	\$	1,052	\$	(309)	\$	1,361	(440.5)%	

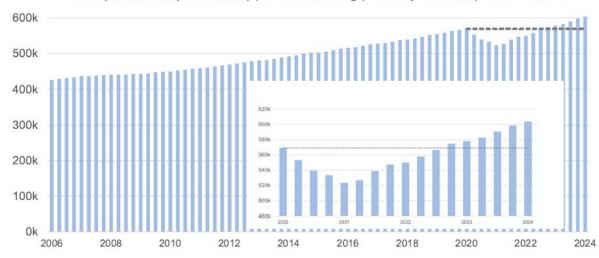
III. SENIORS HOUSING KEY TRENDS



- The occupancy rate for the NIC MAP Primary Markets rose 0.5 percentage points to 85.6% in Q1 2024. This marked the 11th consecutive quarter of occupancy gains.
- o Occupancy is 7.8 percentage points above its pandemicrelated low of 77.8% and only 1.5 percentage points below its prepandemic level of 87.1% in Q1 2020.
- NIC is projecting to reach pre-pandemic occupancy levels in the second half of 2024.

Occupied Units Continue Climbing to Record Highs

Occupied Units (Estimated) | Senior Housing | Primary Markets | 1Q06 – 1Q24



Source: NIC MAP® Data, powered by NIC MAP Vision

III. SENIORS HOUSING KEY TRENDS (CONT.)



- Inventory growth rates were steady compared to the Q4 2023, with assisted living at 1.4% and independent living at 1.2% year-over-year.
- The number of senior housing units under construction in the Primary Markets continued to decline and stood at less than 30,000 units in Q1 2024, which was the lowest level in nearly 10 years.
- By property type, majority independent living properties and majority assisted living properties each comprised roughly half of the construction under way.
- As a share of existing assisted living inventory, units under construction totaled 4.4%, well below its peak of 10.2% in 2017.
- For independent living, units under construction totaled 4.0% of existing inventory, down from its peak of 6.6% in mid-2019.



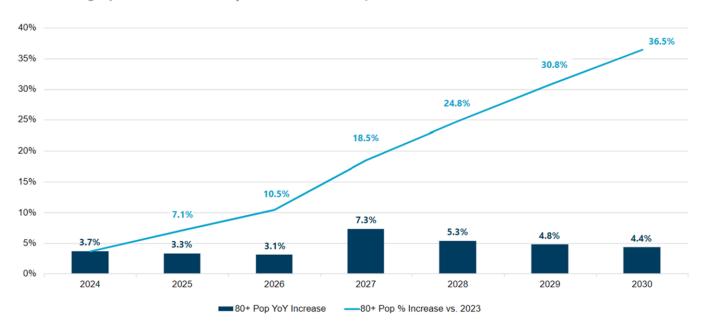
III. SENIORS HOUSING KEY TRENDS (CONT.)



- The 80+ population is forecasted to increase by 3.7% in 2024 and by almost 40% by 2030.
- The growth rate of this demographic is predicted to outpace every other age group, highlighting a need to prepare for the inevitable surge in demand for senior housing and care facilities.

The Aging Wave is Rapidly Approaching

80+ Demographic Growth Rates | Census Bureau Projections 2023 - 2050



IV. APPENDIX



CONSOLIDATED BALANCE SHEETS



(In thousands)

	arch 31, 2024	D	ecember 31,
	(Unaudited)		2023
Assets			
Cash and cash equivalents	\$ 80,989	\$	85,037
Restricted cash	6,191		7,906
Operating real estate, net	815,400		821,270
Investments in unconsolidated ventures	123,963		122,949
Assets held for sale	495		11,611
Receivables, net	1,857		1,558
Intangible assets, net	1,832		1,916
Other assets	 6,404		7,172
Total assets	\$ 1,037,131	\$	1,059,419
Liabilities			
Mortgage and other notes payable, net	\$ 883,839	\$	898,154
Due to related party	· _		121
Escrow deposits payable	874		507
Accounts payable and accrued expenses	27,271		27,502
Other liabilities	1,483		1,455
Total liabilities	913,467		927,739
Equity			
Common stock	1,857		1,857
Additional paid-in capital	1,716,813		1,716,757
Retained earnings (accumulated deficit)	(1,593,657)		(1,585,725)
Equity before NCI	 125,013		132,889
Non-controlling interests	(1,349)		(1,209)
Total equity	 123,664		131,680
Total liabilities and equity	\$ 1,037,131	\$	1,059,419

CONSOLIDATED STATEMENTS OF OPERATIONS



(In thousands, except per share data)

	Three Months Ended March 31				
		2024		2023	
Property and other revenues					
Resident fee income	\$	12,296	\$	11,850	
Rental income		35,559		36,999	
Other revenue		897		719	
Total property and other revenues		48,752		49,568	
Expenses					
Property operating expenses		33,381		35,077	
Interest expense		12,862		11,359	
Transaction costs		16		97	
General and administrative expenses		3,327		3,910	
Depreciation and amortization		8,901		9,649	
Impairment loss		456		_	
Total expenses		58,943		60,092	
Other income (loss)					
Other income, net		1,000		132	
Gain (loss) on investments and other		150		332	
Income (loss) before equity in earnings and taxes		(9,041)		(10,060)	
Equity in earnings (losses) of unconsolidated ventures		1,014		(3,922)	
Income tax expense		(20)		(15)	
Net income (loss)		(8,047)		(13,997)	
Net (income) loss attributable to non-controlling interests		115		71	
Net income (loss) attributable to common stockholders	\$	(7,932)	\$	(13,926)	
Net income (loss) per share of common stock	\$	(0.04)	\$	(0.07)	
Weighted average shares of common stock outstanding		185,712,103		195,421,656	
Distributions declared per share of common stock	\$		\$	_	

RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION



(In thousands)

	1	Three Months E	nded	March 31,
		2024		2023
Funds from operations:				
Net income (loss) attributable to NHI	\$	(7,932)	\$	(13,926)
Adjustments:				
Depreciation and amortization		8,901		9,649
Depreciation and amortization related to non-controlling interests		(33)		(73)
Depreciation and amortization related to unconsolidated ventures		4,042		5,648
(Gain) loss from sales of property		38		(136)
Gain (loss) from sales of property related to non-controlling interests		(1)		4
(Gain) loss from sales of property related to unconsolidated ventures		_		258
Impairment losses of depreciable real estate		456		_
Impairment loss on real estate related to non-controlling interests		(3)		_
Funds from operations attributable to NHI	\$	5,468	\$	1,424
Modified funds from operations:				_
Funds from operations attributable to NHI	\$	5,468	\$	1,424
Adjustments:				
Transaction costs		16		97
Amortization of premiums, discounts and fees on investments and borrowings		1,005		985
(Gain) loss on investments and other		(188)		(196)
Adjustments related to unconsolidated ventures		480		1,359
Adjustments related to non-controlling interests		(7)		3
Modified funds from operations attributable to NHI	\$	6,774	\$	3,672

RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (CONT.)



(In thousands)

	Three Months Ended March 31,				
	2024			2023	
Direct Operating Investments Segment					
Net income (loss)	\$	(6,016)	\$	(5,184)	
Adjustments:					
Income tax expense		20		15	
Gain (loss) on investments and other		(150)		(332)	
Other income, net				(132)	
Impairment loss		456		_	
Depreciation and amortization		8,218		8,920	
General and administrative expenses		(39)		_	
Transaction costs		2		2	
Interest expense		12,000		10,483	
Net operating income - Direct Operating Investments	\$	14,491	\$	13,772	

FOOTNOTES AND DEFINITIONS



Definitions

- 1. Same Store properties for our direct operating investments excludes the Rochester Sub-Portfolio (as defined below), which was placed into a receivership in October 2023.
- 2. Rochester Sub-Portfolio Loan represents seven cross-collateralized and cross-defaulted mortgage loans payable with a aggregate principal amount outstanding of \$99.8 million as of March 31, 2024.
- 3. **Rochester Sub-Portfolio** represents the seven healthcare properties in or around Rochester, NY that serve as collateral for the Rochester Sub-Portfolio Loan. The properties were placed into a receivership in October 2023.
- 4. RevPor represents average revenues generated per occupied room per year.
- 5. **Solstice** represents our investment in Solstice Senior Living, LLC, or Solstice, the manager of the Winterfell portfolio. Solstice is a joint venture between affiliates of Integral Senior Living, LLC, or ISL, a management company of ILF, ALF and MCF founded in 2000, which owns 80.0%, and us, which owns 20.0%.
- 6. ALF, ILF & MCF represent assisted living facilities, independent living facilities and memory care facilities, respectively.
- 7. **FFO** means funds from operations.
- 8. MFFO means modified funds from operations.
- 9. NOI means net operating income.

<u>Footnotes</u>

Page 4 - Our Investments

- 1. Classification based on predominant services provided, but may include other services.
- 2. For direct investments, amount represents gross real estate carrying value, net of impairment, before accumulated depreciation as presented in our consolidated financial statements as of March 31, 2024. For unconsolidated investments, amount represents the carrying value of the investments in unconsolidated ventures as presented in our consolidated financial statements as of March 31, 2024.
- 3. Rochester portfolio excludes the Rochester Sub-Portfolio.
- 4. Property count includes properties owned and leased by the joint venture and excludes its institutional pharmacy and therapy businesses.

Page 5 - Our Investments, cont.

- 1. Represents rooms for ALFs, ILFs and MCFs.
- Includes rental income received from our net lease properties, rental income, ancillary service fees and other related revenue earned from ILF residents and resident fee income derived from our ALFs and MCFs, which includes resident room and care charges, ancillary fees and other resident service charges.
- 3. Solstice is a joint venture of which affiliates of Integral Senior Living own 80%.
- 4. Property count and units exclude properties sold and the Rochester Sub-Portfolio.
- 5. Consists primarily of interest income earned on corporate-level cash and cash equivalents.
- 6. The table presents the total properties and licensed beds/units managed by Trilogy Management Services and our 23.8% ownership share of the property and other revenues generated by the Trilogy joint venture.
- 7. Classification based on predominant services provided, but may include other services.

Page 7 – Financial Update – Direct Operating Investments

- 1. Average quarterly occupancy excludes properties sold and the Rochester Sub-Portfolio.
- 2. For a reconciliation of our direct operating investments segment NOI to segment net income (loss) as presented in accordance with U.S. GAAP in our consolidated financial statements as of March 31, 2024 and 2023, refer to "- Reconciliation of GAAP to NON-GAAP Financial Measures."

IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES AND DEFINITIONS



We consider certain non-GAAP financial measures, including FFO, MFFO, and NOI, to be useful supplemental measures of our operating performance. These non-GAAP financial measures are not equivalent or an alternative to net income (loss) or cash flow provided by operating activities determined in accordance with U.S. GAAP and should not be construed to be more relevant or accurate than the U.S. GAAP methodology in evaluating our operating performance. In addition, these non-GAAP financial measures are not necessarily indicative of cash flow available to fund our cash needs, including our ability to make distributions to our stockholders.

Funds from Operations and Modified Funds from Operations

We believe that Funds from Operations, or FFO, and Modified Funds from Operations, or MFFO, are additional appropriate measures of the operating performance of a REIT. We compute FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts, or NAREIT, as net income (loss) (computed in accordance with U.S. GAAP), excluding gains (losses) from sales of depreciable property, the cumulative effect of changes in accounting principles, real estate-related depreciation and amortization, impairment on depreciable property owned directly or indirectly and after adjustments for unconsolidated ventures.

Due to certain of the unique features of publicly-registered, non-traded REITs, the Institute for Portfolio Alternatives, or IPA, an industry trade group, standardized a performance measure known as MFFO and recommends the use of MFFO for such REITs. We believe that MFFO is a useful non-GAAP measure for non-traded REITs. However, MFFO may not be a useful measure of our operating performance or as a comparable measure to other typical non-traded REITs if we do not continue to operate in a similar manner to other non-traded REITs.

We define MFFO in accordance with the concepts established by the IPA. The IPA's definition of MFFO excludes from FFO the following items: (i) acquisition fees and expenses; (ii) non-cash amounts related to straight-line rent and the amortization of above or below market and in-place intangible lease assets and liabilities (which are adjusted in order to reflect such payments from an accrual basis of accounting under U.S. GAAP to a cash basis of accounting); (iii) amortization of a premium and accretion of a discount on debt investments; (iv) non-recurring impairment of real estate-related investments that meet the specified criteria identified in the rules and regulations of the SEC; (v) realized gains (losses) from the early extinguishment of debt; (vi) realized gains (losses) on the extinguishment or sales of hedges, foreign exchange, securities and other derivative holdings except where the trading of such instruments is a fundamental attribute of our business; (vii) unrealized gains (losses) from fair value adjustments on real estate securities, including CMBS and other securities, interest rate swaps and other derivatives not deemed hedges and foreign exchange holdings; (viii) unrealized gains (losses) from the consolidation from, or deconsolidation to, equity accounting; (ix) adjustments related to contingent purchase price obligations; (x) adjustments for consolidated and unconsolidated partnerships and joint ventures calculated to reflect MFFO on the same basis as above.

Net Operating Income

We believe NOI provides useful information to stockholders and provides our management with a performance measure to compare our operating results to the operating results of other real estate companies between periods on a consistent basis. We define NOI as property and other revenues, less property operating expenses.

COMPANY INFORMATION



NorthStar Healthcare Income, Inc., together with its consolidated subsidiaries, owns a diversified portfolio of seniors housing properties, including independent living facilities, assisted living facilities and memory care facilities located throughout the United States. In addition, the Company has an investment through a non-controlling interest in a joint venture that invests in integrated senior health campuses, which provide services associated with independent living, assisted living, memory care and skilled nursing facilities, across the Midwest region of the United States.

The Company was formed in October 2010 as a Maryland corporation and commenced operations in February 2013. The Company elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), commencing with the taxable year ended December 31, 2013. The Company conducts its operations so as to continue to qualify as a REIT for U.S. federal income tax purposes.

From inception through October 21, 2022, the Company was externally managed by CNI NSHC Advisors, LLC or its predecessor (the "Former Advisor"), an affiliate of NRF Holdco, LLC (the "Former Sponsor"). The Former Advisor was responsible for managing the Company's operations, subject to the supervision of the Company's board of directors, pursuant to an advisory agreement. On October 21, 2022, the Company completed the internalization of the Company's management function (the "Internalization"). In connection with the Internalization, the Company agreed with the Former Advisor to terminate the advisory agreement.

Shareholder Information

Headquarters:

575 Lexington Ave 14th Floor New York, NY 10022 929.777.31.35 **Company Website:**

www.northstarhealthcarereit.com